

## Affiliations

Business Valuation Services Ancilla, LLC first collects financial and other business information about your company for the Accounting Firm performing the business valuation. The accounting firm performs the valuation and provides to you a detailed value for your business pertaining to your particular industry. This is a great tool for selling, partnerships, ESOP's and family owned businesses. Please contact our offices for additional information.

Lawyers and Law Firms Ancilla, LLC works with law firms on a daily basis and we suggest utilizing lawyers that specialize in business transactions. A great law firm will assist in document preparation, owner financing documents, tax planning, deal structure and take you through the closing of the sale. We believe good legal counsel will make the sale of your business go smoother. If you need a list of law firms that we have worked with please contact our offices. Certified Financial Planning Ancilla, LLC works with excellent financial planners that can assist you in investing the proceeds of your sale. The ability to plan the distribution of the proceeds and work with you regarding your future plans can assist you in achieving your goals after the sale. Please contact Ancilla's offices for additional information. Certified Public Accountants and Accounting / Auditing Firms Companies almost always work with an outside accounting firms but depending on the size of the firm some larger firms that Ancilla, LLC have worked with can provide additional services such as due diligence audits. During the Due Diligence process the role of the accountant is very important with the presentation of pertinent information on the business for sale. A good professional team will help the sale process and protect your interests during the sale. SBA Lending Institutions and Conventional Lending Institutions Ancilla, LLC has worked with dozens of banks and SBA lenders. Most business sales do require outside financing of some type. Proper document preparation and choosing the correct lender can assist with closing the sale quickly. Ancilla, LLC would be happy to provide a list of banks we have worked with in the past regarding business purchases. How to contact Ancilla, LLC: Ancilla, LLC - Business Intermediaries Pete Bunner, President Direct line: 740-765-5442 Fax: 740-765-4970 pbunner@ancillallc.com Note: Ancilla, LLC does not receive compensation from any of the above industries. We attempt to provide our clients with many choices to assemble the correct team for their business sale. At no time does Ancilla, LLC provide any tax, legal and accounting advice to our clients. We simply believe our clients should have the necessary resources to sell their business. Please contact our offices for further details and information. Professional Organizations and M & A Groups Ancilla, LLC is a proud and active member in The International Business Brokers Association, The Ohio Business Brokers Association and The Business Brokers Network. We constantly utilize their training and networking resources to keep abreast of industry changes. The above organizations also allow us to share listings and at times co broker deals so the maximum exposure can be derived for your listing. Our current networking affiliation has over 1400 active Brokers. We also speak with Private Equity Groups, Venture Capital Groups, Angel Investors and Corporate buyers on a daily basis to keep our business search database up to date. The needs and acquisition search criteria in the Mergers and Acquisition world change quickly. We work hard to keep our finger on the pulse of this ever changing climate.