

## Welcome

Welcome Ancilla, LLC provides business valuation, business sale, acquisition search services, business sale preparation consulting and investor search for start ups and companies looking for growth capital. You will deal with one broker from start to finish. Patience, hard work, and a vast understanding of the sales process and people allow our clients to get through the sales process as easily as possible. No tricks, honest answers and determination to get your business sold for the terms that are agreed upon is our promise. Please read through the website and as always please call our offices to discuss your situation and questions with us.

Why use Ancilla, LLC as your business intermediary?

1. Confidentiality for you and your business. All interested parties must sign a non disclosure agreement. Confidentiality via a "for sale by owner" situation is difficult to achieve. All communication will come through the broker through the means requested by the seller.
2. We can provide a third party business valuation completed by ABV Certified Accounting Firm specializing in business valuations. This is a recommended part of the process but this is never forced on our clients and is also based on the need to complete this task. Ancilla, LLC can suggest several great Law Firms specializing in mergers and acquisitions.
3. Ancilla, LLC takes your business completely through the sales process. We have a proven system that takes your business all the way to closing table. Remember that 100% of our commission fees are paid at closing not upfront.
4. We are a National Affiliate of the Business Brokers Network, Member of the International Business Brokers Association and the Ohio Business Brokers Association. These affiliations allow us to maintain our ongoing education and network with over 1500 Brokers and Business Intermediaries. We already have co-brokering agreements in place with brokers nationwide.
5. Ancilla has developed relationships with hundreds of capital sources and private equity groups. Ancilla has standing relationships with over 200 private equity groups which manage billions of dollars of capital.
6. The in house buyer database of Ancilla contains over a thousand of corporate /individual buyers that have been profiled and are actively searching for businesses in this area of the country and in your business sector. Once the agreements are in place and the initial fees are paid we provide you a full list of these buyers for your review. Nothing is hidden from our clients.
7. Pete Bunner who is President of Ancilla, LLC has been through two mergers with his own companies and a buyout with the technology company he previously owned in the Cleveland Area. He was President of Doan Communications, LLC and of Premise Communication Systems, Inc.
8. Pete Bunner personally understands business ownership. He understands that the sale of your business is one of the biggest decisions that a person can make. We are patient and happy to educate the business owner about the sales process, the pitfalls and the way your life will be after the sale. He personally knows how it is to sell a business and work with the new company after the merger.
9. Ancilla LLC works with a select number of good businesses each year. We work hard to get these businesses sold via our network of well funded serious buyers.
10. Ancilla, LLC clients include manufacturers, distributors, technology companies, service companies and professional practices. We have worked with most business sectors and have buyers in every category. "Targeted Active Searches" which produce for you an exclusive and detailed list of companies that are interested in selling their business but they have not been listed by an intermediary. This list is exclusively yours, your costs are fixed upfront and Ancilla, LLC acts as the middle person who will connect with the company, collect all pertinent information that fits your predetermined criteria, your company information will be kept confidential until you approve disclosure and finally assist your firm through the entire process through closing. Once a deal closes the cost of the search is credited to you in full. We have made the process pretty simple really effective. Please realize that we are always looking for companies that want to expand their business or holdings via acquisition. Please contact us for more information about this service.